

2015 Ohio Hispanic Legislative Day

Understanding the Program Certification Process:
Minority Business Enterprise (MBE)
Encouraging Diversity, Growth and Equity (EDGE)

 **EDGE**
encouraging diversity, growth & equity

MBE 
minority business enterprise

MBE Defined



The Minority Business Enterprise (MBE) program establishes a **15 percent set-aside** procurement goal for state agencies, boards, and commissions in awarding contracts to certified MBE businesses.

The MBE program is designed to assist **minority businesses** in obtaining state government contracts for **goods and services**.

EDGE Defined

The Encouraging Diversity, Growth and Equity (EDGE) program establishes an **annual goal** for state agencies, boards, commissions, as well as guidelines for state universities in awarding contracts to certified EDGE businesses.

The EDGE program is designed to assist **socially and economically disadvantaged** businesses in obtaining state government contracts in the following areas: **construction, architecture, and engineering; professional services; goods and services; and information technology services.**



Minimum Requirements

MBE

- 51% Minority Ownership
- African American,
 - American Indian,
 - Hispanic or Latino,
 - Asian

Must possess requisite knowledge of the business and industry

EDGE

- Socially Disadvantaged
- ethnic origin,
 - gender,
 - physical/mental disability,
 - long-term residency in an environment isolated from mainstream Ohio society
 - Business enterprise may qualify if it is located in a qualified census tract
 - other objective relevant reason(s)

Economically Disadvantaged

- *Personal net worth < \$250,000*

Minimum Requirements

Both

Ohio resident and U.S. Citizen

In business for at least one year (experience can be substituted)

Possession of all licenses

Day-to-day control over the business, exercising final authority over all aspects of the daily operations of the business, including: operations; financial and business management; and human resources and policy decisions

Additional requirements may apply

Benefits

MBE

Contract Assistance
 - Opportunity to compete for 15 percent of state agencies' spending budgets in a sheltered bidding process

Financial and Bonding Assistance
 - Minority Business Bonding Program

EDGE

Contract Assistance
 - Opportunity to compete for contracts from state agencies, boards, commissions, and universities, which must meet annual EDGE goals

Management and Technical Assistance
 - Access to mentoring opportunities with major corporations

Benefits

Both

Contract Assistance

- Listed in statewide searchable database of certified companies

Financial and Bonding Assistance

- | | |
|--|---|
| <ul style="list-style-type: none"> - Capital Access Program - Ohio Mini-Loan Guarantee Program | <ul style="list-style-type: none"> - Collateral Enhancement Program - Targeted Investment Program |
|--|---|

Management and Technical Assistance

- Access to Minority Business Assistance Centers and Procurement Technical Assistance Centers, which assist businesses with identifying federal, state, and local contracting and subcontracting opportunities
- Access to free accounting assistance, structuring internal accounting systems, auditing management records, business plan development, technical advisory services, marketing plans, and evaluation of company operations/management processes

Standard Certification Steps

1. Complete an application online via Ohio Business Gateway (OBG).
 - Accessed via www.mbe.ohio.gov and/or www.edge.ohio.gov
2. Submission of supporting documentation based upon the business structure.
3. Phone interview with state compliance officers.
4. Processing takes approximately 19 days.

Expedited Certification Steps

1. Consultation with Ohio Development Service Agency's Minority Business Assistance Centers (MBAC).
2. Complete an application online via Ohio Business Gateway (OBG).
3. Business Resource toolkit, MBAC list, applications found: www.mbe.ohio.gov and/or www.edge.ohio.gov
4. Submit supporting documentation based upon business structure.
5. Phone interview with state compliance officers.
6. Processing takes approximately five or less days.

Demonstration

Most Visited Getting Started Suggested Sites Web Slice Gallery

Ohio.gov | State Agencies | Online Services

OhioDAS

Service · Support · Solutions

Home for Business/Public for State Agencies for State Employees Divisions Contact Us

You are here : Divisions > Equal Opportunity > MBE/EDGE Certification

MBE/EDGE Certification

Welcome to the Minority Business Enterprise (MBE)/Encouraging Diversity, Growth and Equity (EDGE) Unit. The Unit has the responsibility for implementing the State of Ohio's minority business set-aside program. This includes certifying minority businesses thereby making them eligible to participate in the state's set aside program, as well as assisting state agencies with the selection of set aside contracts, maintaining a list of certified minority business enterprises, monitoring program compliance, and conducting research and reporting. Additionally, the unit implements the EDGE program, which is designed to facilitate access to state government contracts and business services for EDGE certified businesses. The EDGE program establishes goals for state agencies in awarding contracts to certified EDGE businesses. EDGE procurement contracts apply to: goods and services, professional services, information technology services, construction, architecture and engineering.

For questions or concerns, please utilize the staff roster and contact a Contract Officer/Specialist from the list below. If you need additional assistance, please contact our office at 614-466-8380.

MBE and EDGE Requirements

MBE Requirements Understanding MBE EDGE Requirements Understanding EDGE

Is your company eligible for MBE certification?

1. Is your company a "for profit" business?

General Contact

4200 Surface Road
Columbus, Ohio 43228
Phone: 614-466-8380
Fax: 614-728-5628
Email: eod@das.ohio.gov

[Driving Directions](#)

Services

- Business Certification
- Construction Compliance
- Affirmative Action and Equal Employment Opportunity
- Dr. Martin Luther King, Jr. Holiday Commission

Quick Links

- EOD HOME
- Click **Right Click** on these
 - Apply
 - Locate MBE-certified businesses and download certificates
 - Locate EDGE-certified businesses and download certificates
 - Business Resource Toolkit
 - Check procurement bid announcements
 - Check construction bid announcements
 - Submit EDGE complaint

Demonstration

The screenshot shows a web browser window with the URL <https://ohiobusinessgateway.ohio.gov/OBG/Membership/Security.mvc/Login#MainContainer>. The browser's address bar includes a search field and navigation icons. Below the browser window is a red banner with the Ohio.gov logo and the text "WELCOME TO THE STATE OF OHIO". A black bar below the banner contains a "Home" link. The main content area is titled "Ohio Business Gateway" and "Electronic Filing Services Login". A notice states: "There will be an outage due to routine maintenance on Wednesday May 06 between 6:30 AM and 7:30AM. We apologize for any inconvenience this may cause." Below the notice are two columns: "Existing Users" with fields for "Username:" and "Password:" and a "Login" button; and "New Users" with a link "Create an OBG Username" and a paragraph of text. At the bottom of the login section are links for "Forgot your username or password?", "Having trouble logging in?", and "Review System Requirements". A footer section contains the Ohio Business Gateway logo and a link: "For more information about the services available through the Ohio Business Gateway, please visit our home page."

Additional Information or Questions?

Contact us:

- Phone: 614-466-8380
- Web: das.ohio.gov/eod
- MBE Program: mbe.ohio.gov
- EDGE Program: edge.ohio.gov
- Ohio Business Gateway: obg.ohio.gov
- Email: das.mbe-edge@das.ohio.gov

Thank you for your attention!

Bobbi Bell, Program Administrator